

# HOW I GREW & MERGED MY BUSINESS

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The Accounts Dept NE Ltd



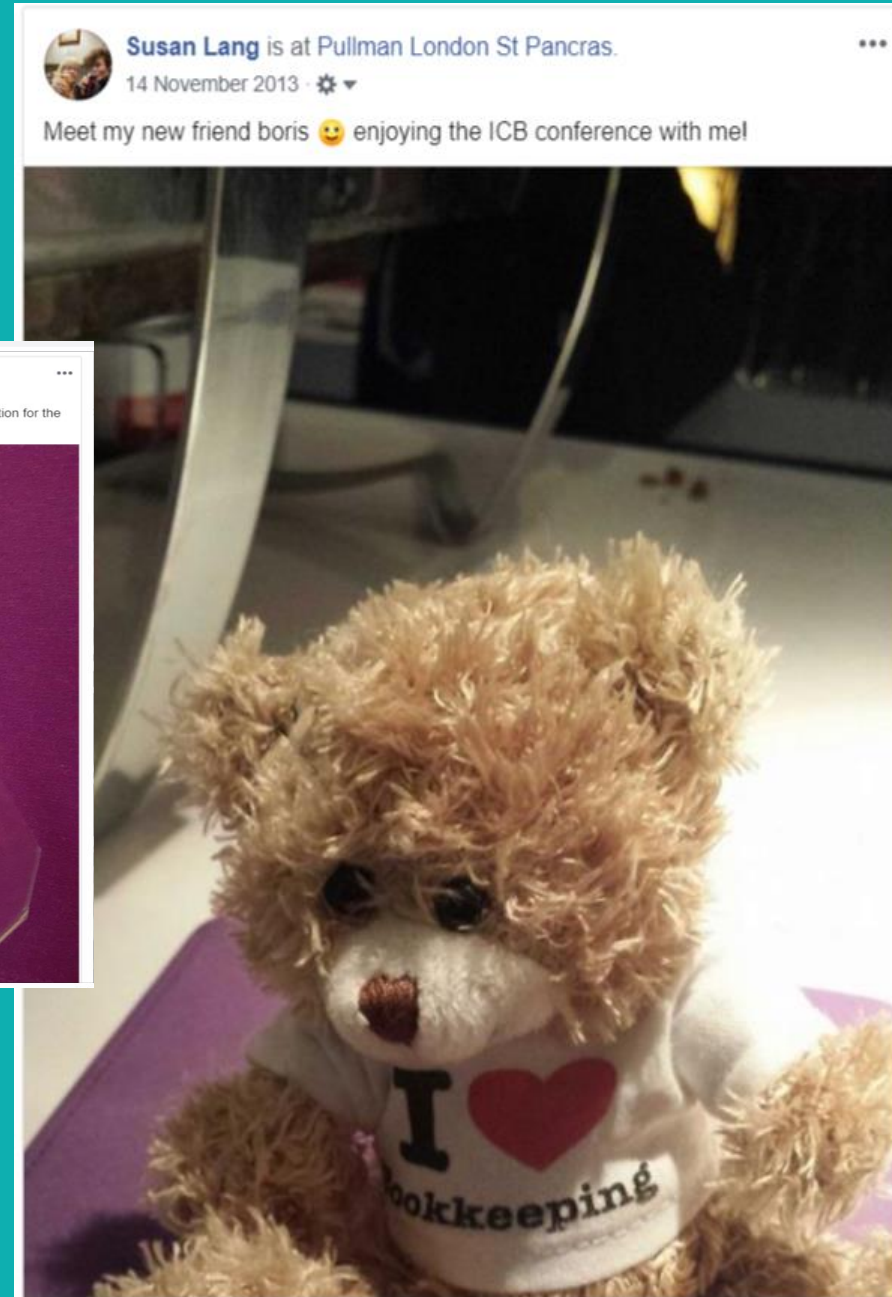
# Where it All Began

- Since 2007
- Quality Manager
- Sage Software Training
- Home Office



# ICB

- Summit
- Branch Chair
- Branch Meetings
- Award Winning Branch



# Growing the Business


- 2016 - The Accounts Dept NE Ltd
- 2017 - New Office Space
- 2018 - New Staff
- New Qualifications



# The 'Merger'

- Advisory Council 2018
- The Idea
- Process
  - *Action Plan*
  - *HR & Staffing*
  - *Admin*
  - *Clients*
  - *Finances*
  - *Networking*



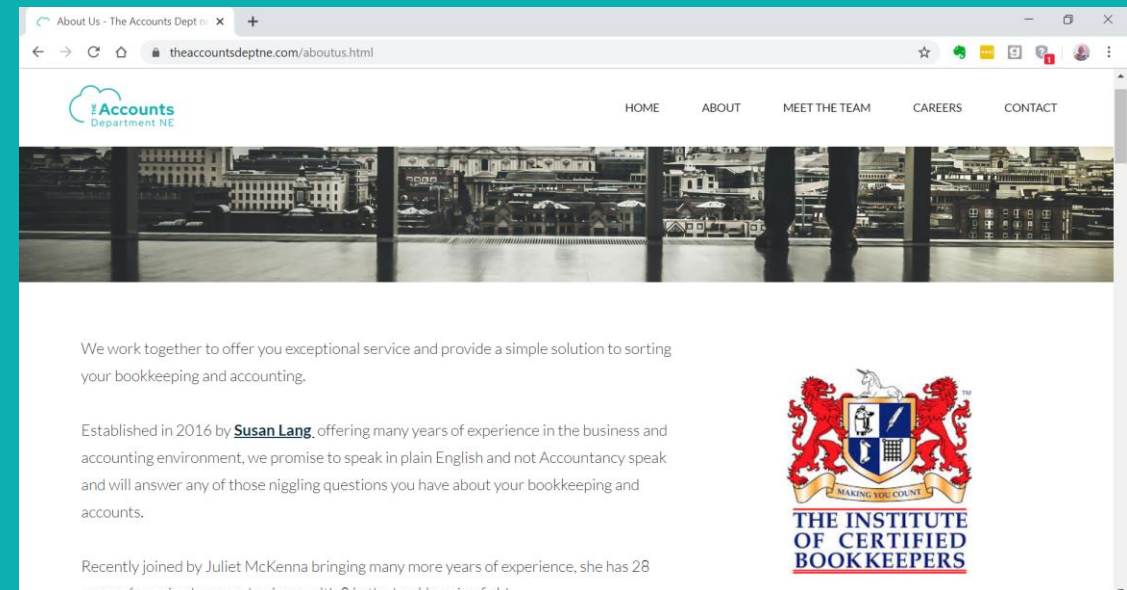
 **Susan Lang** is 😊 feeling happy with Juliet McKenna. 26 November 2018 · 🧑🏻‍🤝‍🧑🏻  
Swanky 'do' in London for ICB North East Regional Members Group #lucaawards 🍷🍷🍷🍷🍷🍷



  Owen Lang, Julie Start and 31 others

# What was involved

- Planning
- Legals
  - *Share Holders Agreements*
  - *Directors SLA*
- Rebrand & Relaunch
- Merged September 2019



# Where we are now

- More Clients
- Bigger Team
- Bigger office
- Client Testimonials
- Luca Nomination 2019



# Summary

- Discussion
- Legal Structure & Formalities
- Fulfil Your Ambition
- Take the Risk!
- Get involved with your Institute





THANK  
YOU!

Susan Lang  
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[www.theaccountsdeptne.com](http://www.theaccountsdeptne.com)

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